

THE GREATEST SALESMAN IN WORLD BY OG MANDINO



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The Greatest Salesman in the World is a tiny book, and it is a treasure. First published in 1968, Og Mandino's classic remains an invaluable guide to a philosophy of salesmanship. Mandino's clear, simple writing style supports his purpose: to make the principles of sales known to a wide audience. A parable set in the time just prior to Christianity, The Greatest Salesman in the World weaves mythology with spirituality into a much needed message of inspiration in this culture of self-promotion. Mandino believes that to be a good salesperson, you must believe in yourself and the work you are doing. It is a simple but profound spiritual philosophy about how to succeed in the world's marketplace, easily understood and easy to take to heart. --Jodie Buller

Review

Og Mandino's performance is even more poignant after hearing his introduction, in which this mild-voiced, world-famous motivational expert tells the tale of his own accomplishments through hard work and perseverance, subtly paralleling his life with Hafid's. --Audiofile

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Give yourself the power to transform your life by applying the secrets of success revealed in this perennial best seller, now available in this handsome gift edition.

- Sales Rank: #125951 in Books
- Brand: Brand: Frederick Fell Trade
- Published on: 2001-09-01
- Ingredients: Example Ingredients
- Original language: English
- Number of items: 1
- Dimensions: 7.75" h x .50" w x 6.00" l, .57 pounds
- Binding: Hardcover
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Motivating and Inspirational

By Bri

This book was recently recommended to me by the CEO of my company. I was skeptical that this book would read like a dry, sales self-help book but it did not.. I found myself making highlights on each page to reflect on. I am not a spiritual or religious person, but you don't need to be to appreciate the message in this book. In my industry I deal with high-emotion customer service and I can't wait to give copies of this to my staff!

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Wonderful and Inspirational

By KJose Innovate

I was yearning for a spectacle like it's predecessor The Greatest Salesman in the World as I reached one fifth of the book I thought I would be disappointed but I wasn't this is indeed a fitting end to the story, great words to live by and a great addition to my collection.

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Great book

By MD

Great book not just for sales type people but in general for changing your daily outlook and attitude about life

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